Company Customer centric centric



Organisation is a set of mechanisms to utilize and combine resources — it is also a resource itself

## Organisation is a (Meta) Resource -

Companies generate value by building assets from creating and selling products. Products are a result of utilizing and combining resources. Organisation is a set of mechanisms for this purpose.

Organisation

Organisation is a resource in itself and a meta resource. It is meta because it impacts the efficient use of all other resources. A company with a poor organisation is wasting its resources and is neither working efficiently nor sustainably.

## Achievements of an Ideal organisation

- To achieve fast and competent decision making based on knowledge & information.
- To enable the cooperative operation of all resources of the company towards the overall company objectives and customers.
- To break down the company into areas that allow each area to best develop the expertise required for best contribution.
- To achieve a lossless and efficient utilization and allocation of all resources and assets.

## Mechanisms of Organisation

- 1. Purpose and direction
- 2. Information and clarity
- 3. Responsibility and decision-making
- 4. Alignment, compatible interests, remuneration and incentives
- 5. Structure and work distribution
- 6. Cooperation and work connection
- 7. Allocation & use of resources or assets
- 8. Learning, competence, deep knowledge and problem solving
- 9. Adaptation, innovation, change
- 10. Processing recurring (daily) work



- To ensure the responsiveness and flexibility of the company.
- To foster that new tasks, resulting from market demand, new products, projects or external requirements are dealt with.
- To stimulate the development of new products for securing the future.